

MANUFACTURER PROGRAMS

IDENTIFYING THE RIGHT LOAN STRUCTURE FOR YOUR CUSTOMERS

Since 2001, Finance Capital has coordinated financing for more than \$1 billion in loans for medical equipment manufacturers and their customers. With the highest approval ratings in the industry, we understand the importance of adhering to your business plan while helping achieve your goals - that means delivering the best healthcare financing to ensure you and your clients can offer better services to more people at the lowest possible cost.

Whether you're an equipment manufacturer, dealer or distributor, Finance Capital can help you generate and close more sales by offering leasing and financing to your customers.

BENEFITS OF FINANCE CAPITAL'S

FINANCIAL SOLUTIONS:

- Attentive service
- Marketing materials to promote your finance program
- Sales finance training
- Trade show support
- Competitive rates
- Flexible structures
- Improved cash flow
- Increased sales
- Approval ratings above industry standards
- Financial services to dramatically increase your DSO average

LEASE STRUCTURES:

- Specialized vendor programs, including 0% interest
- 90 Days same as cash
- Seasonal payments for business cycles
- Pre-funding leases and pay-per-use rental programs
- Graduated lease payments, including step-up/step-down programs
- Options including \$1 buyout, capital lease, fair market value, PUT, tax leases & operating lease agreements (FASB 13)
- Loan agreements
- Working capital loans

Call us at 888.600.8383 or email info@financecapital.us for more information or to set up your own customer finance program today.



FINANCE
CAPITAL

FINANCING THE WORLD'S EQUIPMENT®

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